

Message Text

UNCLASSIFIED

PAGE 01 TOKYO 09616 280809Z
ACTION EA-09

INFO OCT-01 ISO-00 EB-07 AS-01 /018 W
-----107456 280812Z /23
R 280748Z JUN 77
FM AMEMBASSY TOKYO
TO USDOC WASHDC
INFO SECSTATE WASHDC 8976

UNCLAS TOKYO 9616

FOR OIM/MIYAKAWA

E.O. 11652: N/A
TAGS: BEXP, JA
SUBJECT: TC SEPT DMHC SHOW

REF: TOKYO 9466

1. REFTEL PARA FOUR-6: KENJI YONEDA, VP., ENGINEERS INTL INC, TOKYO, WILL PARTICIPATE AS MULTI-ACCOUNT REPRESENTING TWO U.S. FIRMS. YONEDA ADVISED TC THAT PARTICIPATION OBJECTIVES ARE FINDING DISTRIBUTORS FOR THESE TWO ACCOUNTS. THEREFORE, HE WILL PARTICIPATE SUBJECT SHOW SHARING CONTRIBUTION AMONG THREE PARTIES. PLEASE CONTACT FOLLOWING FIRMS AND CONFIRM PARTICIPATION:

A. INFOTEK SYSTEMS, ANAHEIM CALIF, MR. JIM AVERY, SALES MANAGER, (714) 956-9300, EXHIBIT-HP EQUIVALENT COMPUTER TERMINAL EQUIPMENT.

B. EPICOM INC, ALTAMONTE SPRINGS, FLORIDA, MR. LEROY OSTRANDER, VP-MARKETING, (305) 869-5000, EXHIBIT-EPITAPE, DIGITAL COMPUTER TEST EQUIPMENT.

2. SAME YONEDA, ENGINEERS INT), STRONGLY RECOMMENDS OIM ENCOURAGE FOLLOWING COMPANY'S PARTICIPATION: SCI SYSTEMS INC, MR. OLIN B. KING, PRES, (205) 881-1611,
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EXHIBIT-ROTARY PRINTER SERIES 1100. YONEDA BRIEFLY DISCUSSED SUBJECT SHOW WITH KING AT DALLAS NATIONAL COMPUTER CONFERENCE, BELIEVES SCI PRODUCTS HAVE HIGH MARKET POTENTIAL IN JAPAN. WILLING TO ASSIST IF PARTICIPATING. ADVISE.

3. REFTEL PARA SIX-4: ALLIED TRADING DECLINED.

4. REFTTEL PARA SIX-6: EIE, COMPUTER LINK REP, DECIDED
PARTICIPATE SUBJECT SHOW ARRANGING DOCUMENTS/NTM
CONTRIBUTION TC. WILL CONFIRM RECEIPT OF DOCUMENTS/
CONTRIBUTION.
MANSFIELD

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 28-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977TOKYO09616
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770230-0073
Format: TEL
From: TOKYO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770612/aaaaakhz.tel
Line Count: 68
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 3739da75-c288-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 TOKYO 9466
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 15-Nov-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2015225
Secure: OPEN
Status: NATIVE
Subject: TC SEPT DMHC SHOW
TAGS: BEXP, JA
To: COM
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/3739da75-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009